

Trauma Center Contract Changes

FY 2024



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Invoice Process Change Proposal



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Background

- **TC contracting process based on O.C.G.A. § 31.11.102.3:**

*To develop, implement, administer, and maintain a system to compensate designated trauma centers for a portion of their cost of readiness through a **semiannual** distribution from the Georgia Trauma Trust Fund in a standardized amount determined by the commission.*

- **Distributions have historically been quarterly**

Background

- Trauma center contracts with the GTC have been in existence since FY 2011
- Invoicing, validation of deliverables and Trauma Center distributions are quarterly



*Requires contract amendments for PBP distributions (-/+) as well as additional AFY Funds

Challenges Associated with Quarterly Invoicing & Payments

- Preparing invoices quarterly is time consuming for the Trauma Centers!
- Validating deliverables and processing invoices quarterly is time consuming for GTC team!



Proposed Changes

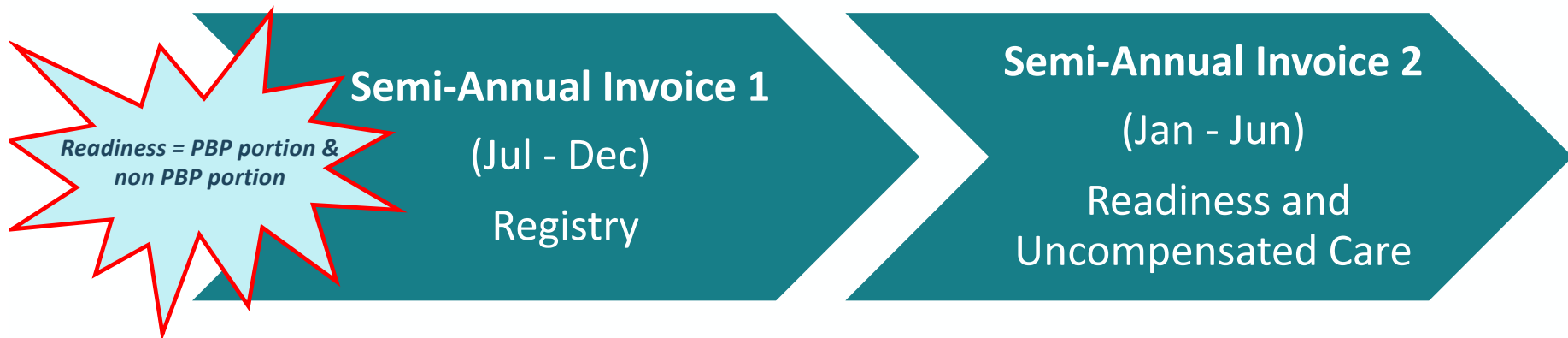
- Transition from quarterly invoicing/payments to semi-annual invoicing/payments for state fiscal year 2024 (July 1, 2023).



Current Quarterly Invoicing Process



Proposed Semi-Annual Invoicing Process



Prospective Performance Based Payment Change Proposal



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Background

- The performance-based payment program has been a part of trauma center contracts since FY 2010
- Started as only 10% portion of readiness payments (LI/LII only)
- Now up to 80% for LI/LII and includes all levels as well as Burn Centers and Pediatric Centers
- Published in 2017, *The American Surgeon*



Current Performance Based Payment Process

Challenges Associated with Current PBP

- Payment variability impedes TC financial forecasting and planning
- Improves fiscal planning for expected distribution
- Frequent delays associated with delayed scorecard submissions, calculations and contract amendments
- Overlap with amended contract and next fiscal year contract execution



Prospective Performance Based Payment Proposal

- Starting in Fiscal Year 2024, your center's PBP portion of readiness will be determined by performance on the prior fiscal year's PBP criteria.
- *“Your current level of performance is your future economic reality”*
 - E.g., CMS model



Prospective Performance Based Payment Proposal



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Meeting Attendance Verification for Performance Base Pay Criteria

- Scan the QR code at the beginning of the meeting.
- Click the link provided in the Zoom Chat during the meeting.
- If you call in by phone, please email gtcbusinessops@gtc.ga.gov to advise of your attendance.
- Confirm your attendance on the meeting minutes. If your name is not listed, please inform us promptly.

(posted to <http://trauma.ga.gov> typically within 2-3 weeks after the meeting)

*** Future discrepancies will result in a loss of Performance-Based Pay percentage of funding associated with the specific meeting attendance criteria in question.**



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Summary of Fiscal Year 2024 Trauma Center Contract Changes

- Semi-annual invoice payments
- Starting in FY 2024, readiness payments will be based upon prior year PBP results
- *“Your current level of performance is your future economic reality”*
- No *substantive* changes to PBP criteria during transitional period



Thank you!

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