

Readiness Costs Survey Open Forum Q&A

August 15, 2025



GEORGIA TRAUMA
COMMISSION

Upcoming Webinars

September 19, 2025 -10 AM

Webinar registration
information and resources on
the Pre-Webinar FAQ and the
Resource Hub



<https://trauma.georgia.gov/level-i-and-ii-readiness-cost-survey>



GEORGIA TRAUMA
COMMISSION

Survey Update | Blood product costs, line 46

Due to how blood products are charged under the DRG methodology and recognizing that tertiary centers are required to maintain blood and blood components availability across all service lines, the GTC workgroup has excluded the requirement to report blood product costs under Line 46. Centers are welcome to report expenses if desired.

| | | | | | | | | | |
|----|---|----------------|--------------|--------------|--------------|--|---------------|---------------|--|
| 43 | FACILITIES, EQUIPMENT, & RESOURCES (Continued) | | | | | | | | |
| 44 | Equipment Costs Dedicated to Trauma | | | | | | | | |
| 45 | Operating Room for Orthopaedic Trauma Care | 3.3 | 1 | 2 | 3 | | P1 | P2 | Gross costs attributable to trauma less reimb |
| 46 | Blood Products | 3.4 | 1 | 2 | 3 | | P1 | P2 | Gross costs attributable to trauma less reimb |
| 47 | Medical Imaging | 3.5 | 1 | 2 | 3 | | P1 | P2 | Incurred cost to bring up compliance to timelir |
| 48 | Remote Access to Radiographic Imaging | 3.6 | 1 | 2 | | | P1 | P2 | Incurred cost for mechanism of remote imagir |

Where should the note be on TQIP conference costs?

If the TQIP conference or other national attendance is used to fulfill CE or MOC requirements, report the cost under the appropriate CE/MOC line. For GQIP, a statewide meeting, attendance costs can be noted under line 33 for state and regional involvement.. If TQIP attendance does not meet a specific standard or requirement, do not report the cost.

Which of the two should we base our costing on? 1. Total # records that met NTDB criteria for CY2024 or 2. Total # records that met NTDB criteria admitted to your trauma center for CY2024

- Both calculations are used in specific parts of the survey.
- Use Calculation 1: the total number of records that met NTDB criteria for calendar year 2024, as the primary basis for cost-related calculations. This includes all qualifying patients, regardless of outcome (e.g., deaths, transfers, or non-admissions).
- Calculation 2 is used only in specific parts of the survey. Some formulas, especially those related to inpatient care (e.g., staff providers), are based on admissions and appear starting on line 115. These are often highlighted in green rows to indicate their inpatient-specific nature. The formulas are based on the numbers entered in rows N8 and N10.

CY2024 Level I & II Trauma Center Haley Model Readiness Cost Survey Tool Due: 09/30/25

Send completed assessment (Excel), Signed Signature Page (PDF), AND CY2024 Organization Chart (PDF)* via Warren Averett Connect

Each center will have a unique link for survey submission

Center Name _____
 Completed By _____
 Phone Number _____
 Email _____
 Director (Print) _____
 Signature _____
 Director (Print) _____

| | |
|--|--|
| Total # records that met NTDB criteria for calendar year 2024 | |
| Total # records that met NTDB criteria admitted to your trauma center for calendar year 2024 | |

| | | | | | | | | | | | | |
|-----|---|------------------|--|---|---|----|--|---|-------------------------|----------------------------|---|----------------------------|
| 115 | Staff Providers | | | | | | federal subsidy | | | | | |
| 116 | Special Instructions Facility Multiplier Calculator | | | | | | | | REGISTRY RECORDS | FACILITY MULTIPLIER | TOTAL FTE's | |
| 117 | Facility Multiplier ALL Patients (Row 8) | | | | | | Divide the total number of records submitted to the state (STATE=Y) by 333 (calculate to 1 decimal place). This is the estimated FTE's needed. | | | 0 | 333 | 0.0 |
| 118 | Facility Multiplier Inpatients (Row 10) | | | | | | Divide the total number of records submitted to the state (STATE=Y) by 333 (calculate to 1 decimal place). This is the estimated FTE's needed. | | | 0 | 333 | 0.0 |
| 119 | LINE ITEM | ACS # | APPLIES TO LEVEL: | | | | SURVEY INSTRUCTIONS | | | | AMOUNT | |
| 120 | Criteria by Trauma Center Designation Level Based on standards from the 2022 Resources for Optimal Care of the Injured Patient (rev. Dec. 2023) & Verification Change Log | Standard Number | Respond to items ONLY if applies to your Trauma Level. | | | | Follow Instructions for cost calculation for each item below. | | | FTE | Average salary/benefits (if applicable) | Total Actual Costs CY 2024 |
| 121 | Respiratory Therapy | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits (ALL Patients) | | | 0.0 | \$ - |
| 122 | Nutrition Support | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 123 | Speech Therapy | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 124 | Social Worker | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits. Exclude SBIRT/Mental Health costs (noted below #128) | | | 0.0 | \$ - |
| 125 | Occupational Therapy | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 126 | Physical Therapy | 4.28 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 127 | ICU Nursing Staffing Requirement | 4.20 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 128 | SBIRT & Mental Health Screening | 5.29, 5.30, 5.31 | 1 | 2 | 3 | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |
| 129 | Child Life Program | 2.14 | | | | P1 | P2 | Facility multiplier X average salary and benefits | | | 0.0 | \$ - |

Survey Updates

- **Line 50 - Cardiopulmonary Bypass Equipment:**
 - "ECMO" has been added to clarify that ECMO-related costs can be included. Costs reported should be for emergency cardiac surgical care.
- **Lines 59-61 - Medical Personnel & Services Costs:**
 - A new calculation option, D, has been added:
 - "If you employ your physicians, determine net cost (salary + benefits - professional fee reimbursement) and estimate the portion attributable to trauma."
 - The previous option D (AAMC database) is now Option E
- **Pediatric I and II Center Updates:**
 - **Line 31 - Child Life Administrator Clarified:**
 - "Salary & benefits X% % of time on *child life administrative duties* (if position includes other responsibilities)."
 - **Line 129 - Child Life Program:**
 - This line has been added to include child life specialists and associated program costs, using a facility multiplier.
- **Calculation Examples Sheet:** Examples added from June 13th session.
- **NEW Blood Product Costs, Line 46:** No longer required for readiness costs reporting



Level I & II Readiness Survey Timeline

April 2025 – January 2026

Intro Webinar

April 11, 2025
Survey is introduced,
reviewed, & released

**May-
Sept**

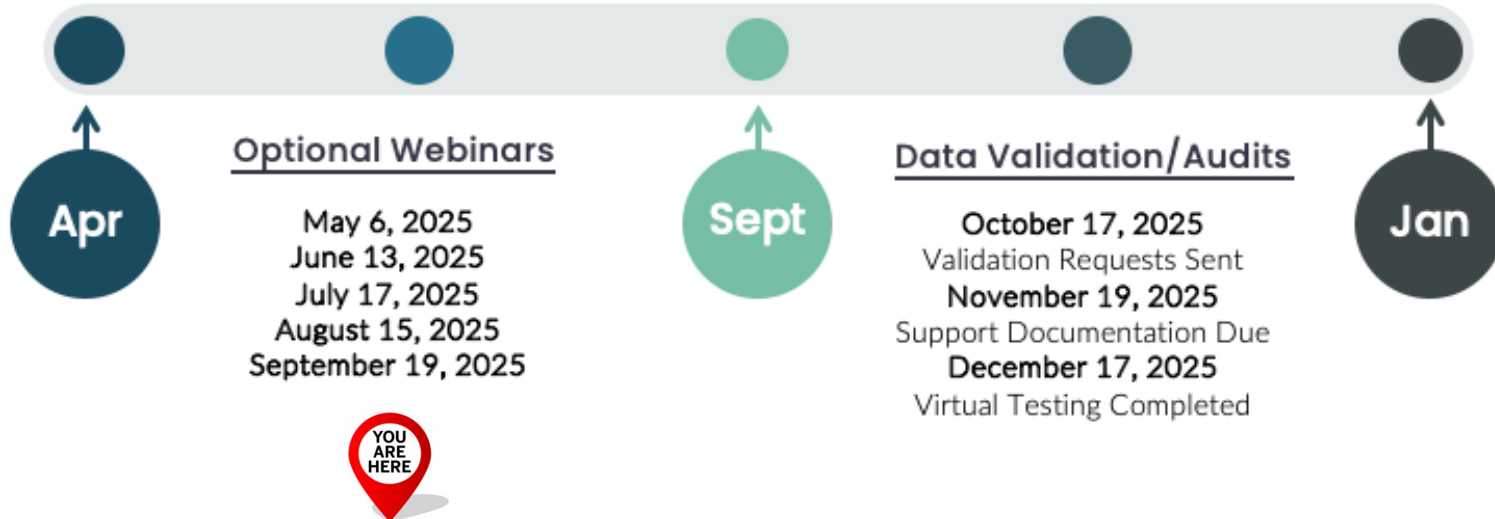
Survey Due

Submit completed
survey to Warren
Averett by
September 30, 2025

**Oct -
Dec**

Final Report

January 21, 2026
Warren Averett
will release the
final cost analysis
report



Survey Submission Reminder

- Survey submission will be facilitated through Warren Averett Connect, a proprietary file-sharing site.
- **Action Required:** Email Jessica.Story@warrenaverett.com the names and email addresses of your facility contacts who will require access to Warren Averett Connect for survey submission.
- Warren Averett Connect is easy to use, secure, and confidential.



Contact Information

General Questions

gabriela.saye@gtc.ga.gov

Warren Averett Survey

Submission Questions

Jessica.Story@warrenaverett.com



GEORGIA TRAUMA
COMMISSION