

| GTC FY 2018 General Approved Budget | |
|--|-----------------------------|
| FY 2018 Approved Budget: | 5-May-2017 |
| <i>FY 2018 State Funds- Governor's Recommendation and allocated by the 2016/2017 legislature</i> | \$ 16,385,345 |
| <i>Increase funds for merit-based pay adjustments, employee recruitment or retention initiatives effective July 1, 2017.</i> | \$ 4,663 |
| <i>Increase funds to reflect an adjustment in the employer share of the Employees' Retirement System</i> | \$ 172 |
| <i>Increase funds to reflect an adjustment in merit system assessments.</i> | \$ 71 |
| FY 2018 Available Funding | \$ 16,390,251 |
| Budget Areas | Proposed 2018 Budget |
| Commission Operations (<i>using redirected funds from FY 2017 to cover office rent</i>) | \$ 441,694 |
| System Development, Access & Accountability | \$ 659,720 |
| Georgia Trauma Foundation (<i>using redirected funds from FY 2017</i>) | \$ - |
| State OEMS/T Allocation | \$ 491,708 |
| Trauma Registry Support to Trauma Centers | \$ 1,000,000 |
| Subtotal of Budget Areas | \$ 2,593,122 |
| Available for Stakeholders Distribution | \$ 13,797,129 |
| AVLS Support | \$ 645,000 |
| EMS Stakeholders @ 20% of stakeholders distribution | \$ 2,114,426 |
| Trauma Center UCCC Audits (<i>using redirected funds from FY 2017</i>) | \$ - |
| Georgia Trauma Foundation: Educational Grant | \$ 131,500 |
| Trauma Centers & Physicians Stakeholders @ 80% of stakeholders distribution | \$ 11,037,704 |
| Totals | \$ 16,390,251 |

Budget Area: Commission Operations

| FY 2018 Approved Budget: 5-May-2017 | | | | |
|---|---------------------|---------------------|---|---|
| Staff Costs: 4051300101 (Operations) | FY 2017 Approved | FY 2018 Approved | Percent Change from Approved 2017 | Description |
| Staff Salaries | \$ 209,100 | \$ 220,132 | | Executive Director, Business Operations Officer, & Office Coordinator |
| Benefits | \$ 125,029 | \$ 131,626 | | FY 2018 based on OPB Fringe Rates: Employee's Share FICA/Medicare (7.65%), Health Benefits (30.454%)/ Retirement (21.69%) using fringe rate from AOB Budget Instructions provided on 01 May 2017. |
| Worker's Compensation | \$ 897 | \$ 897 | | Department of Administrative Services (DOAS) billing for Worker's Compensation at \$299 per employee per year |
| Unemployment Insurance | \$ 240 | \$ 240 | | Unemployment Insurance at \$80 per employee per year |
| Liability Insurance | \$ 249 | \$ 249 | | Employer's responsibility. Projected at \$83 per employee per year |
| Staff Travel | \$ 15,000 | \$ 20,000 | | Travel for above employees. |
| Commission Members Expense Allowance | \$ 4,500 | \$ 7,000 | | Commission Per Diem at \$105 per meeting and Travel Expenditures |
| Total Staff Costs | \$ 355,015 | \$ 380,144 | 7.1% | |
| Operations | | | | |
| Office Rent | \$ 24,450 | | | 3rd year lease through the State Properties Commission (<i>using redirected funds from FY 2017</i>) |
| Conference call account | \$ 6,000 | \$ 6,200 | | Commission and subcommittee meetings |
| Website Services | \$ 1,500 | \$ 3,600 | | Website Hosting (\$1,300), Webmaster services (\$1,500) and cloud server (program-wide) (\$750) |
| Printing/Supplies | \$ 4,000 | \$ 6,000 | | Office Supplies & Printing |
| Telephone/Internet Service | \$ 6,000 | \$ 5,000 | | Telephone & Internet service |
| Utilities | \$ 2,700 | \$ 1,500 | | Electricity and water |
| Shipping | \$ 500 | \$ 500 | | Program-wide expense. |
| Cell Telephones & Mifi | \$ 3,000 | \$ 3,750 | | Operations 3 cell phones and mifi |
| Strategic Planning Workshop | \$ 10,000 | \$ 10,000 | | Strategic Planning Workshop Expenses |
| Contingency funding | \$ 25,000 | \$ 25,000 | | Contingency and additional contracts |
| Total Operations Costs | \$ 83,150 | \$ 61,550 | -26.0% | Added Strategic Planning Workshop Expenses and more funding for conference call account |
| Total Commission Operations Budget | \$ 438,165 | \$ 441,694 | 0.8% | |

Budget Area: System Development & Access

| FY 2018 Approved Budget: 5-May-2017 | | | | |
|---|---------------------|---------------------|---|---|
| Staff Costs: 4051303001 (System Development) | FY 2017 Approved | FY 2018 Approved | Percent Change from Approved 2017 | Description |
| Salaries | \$ 58,695 | \$ 105,000 | | Salary for Trauma System Planner |
| Benefits | \$ 35,096 | \$ 62,784 | | FY 2018 based on OPB Fringe Rates: Employee's Share FICA/Medicare (7.65%), Health Benefits (30.454%)/ Retirement (21.69%) using fringe rate from AOB Budget Instructions provided on 01 May 2017. |
| Worker's Compensation | \$ 299 | \$ 299 | | Department of Administrative Services (DOAS) billing for Worker's Compensation at \$299 per employee per year |
| Unemployment Insurance | \$ 80 | \$ 80 | | Unemployment Insurance at \$80 per employee per year |
| Liability Insurance | \$ 83 | \$ 83 | | Employer's responsibility. Projected at \$83 per employee per year |
| Verizon | \$ 1,000 | \$ 1,250 | | Budget based on cell phone and mifi |
| Staff Travel | \$ 10,000 | \$ 12,000 | | |
| Total Staff Costs | \$ 105,253 | \$ 181,496 | 72% | |
| Development & Access | | | | |
| RTAC Start Up Grant Funding | \$ 75,000 | \$ 60,000 | | Grant support for EMS regions (RTAC 8 only remaining region to request start up funds) |
| RTAC II Funding Request | | \$ - | | Trauma Symposium Support <i>(using redirected funds from FY 2017 to cover \$12,500)</i> |
| RTAC III Funding Request | \$ 60,000 | \$ 60,000 | | RTAC Coordinator |
| RTAC V Funding Request | \$ 46,710 | \$ 48,224 | | Continued support for the LE Mutual Aid Program & TECC courses |
| RTAC VI Funding Request | \$ 60,000 | | | Not needed - about to hire coordinator |
| RTAC IX Funding Request | \$ 60,000 | \$ 60,000 | | RTAC Coordinator |
| American College of Surgeons TQIP State participation | \$ 12,000 | \$ - | | Contract with ACS for TQIP State participation increased to \$15,000 <i>(using redirected funds from FY 2017)</i> |
| Medical Association of Georgia | \$ - | \$ 150,000 | | Proposal Received Jan Commission Meeting (used FY 2016 redirect funds to cover FY 2017) |
| Georgia TQIP & Surgical Quality Collaborative Program | \$ 194,628 | | | |
| Contingency | \$ 135,932 | \$ 100,000 | | Contingency Funds |
| Total Development & Access | \$ 644,270 | \$ 478,224 | -25.8% | |
| Total System Development & Access Budget | \$ 749,523 | \$ 659,720 | -12.0% | |

Budget Area: Georgia Trauma Foundation

FY 2018 Approved Budget: **5-May-2017**

| | FY 2017 Approved | FY 2018 Approved | Percent Change from Approved 2017 | Description |
|-----------------------------|---------------------|---------------------|---|---|
| Developmental Funding | \$ - | | | Year 5 of Developmental Funding |
| Total for Foundation | \$ - | \$ - | #DIV/0! | FY 2018 Proposal for developmental funding paid with FY 2017 redirect funds |

Budget Area: Office of EMS and Trauma

FY 2018 Approved Budget: 5-May-2017

| | FY 2017 Approved | FY 2018 Approved | Percent Change from Approved 2017 | Description |
|---|---------------------|---------------------|---|------------------------------|
| Available for Office of EMS and Trauma (... "up to 3%" ...) | \$ 491,175 | \$ 491,708 | 0.11% | 3% of GTC FY 2017 Allocation |
| Total for OEMS/T | | | | |

Budget Area: EMS Stakeholders

FY 2018 Approved Budget: 5-May-2017

| Available EMS Budget @ 20% of available funds for stakeholders: | FY 2017 Approved | FY 2018 Approved | Percent Change from Approved 2017 | <i>Description</i> |
|---|------------------|------------------|-----------------------------------|---|
| Total Allocation | \$ 2,740,426 | \$ 2,759,426 | | |
| AVLS Support - Sierra Wireless (InMotion) Maintenance | \$ 152,100 | \$ 165,000 | | AVLS Support Sierra Wireless (In Motion) Maintenance for 1,014 units (Phases 1 - 8) |
| AVLS Airtime Support - Verizon Wireless | \$ 420,000 | \$ 475,000 | | 1,046 units Airtime |
| AVLS Airtime Support - Sprint | \$ 3,000 | \$ 5,000 | | 5 units Airtime |
| Contracts for EMS Training and Equipment | \$ 2,165,326 | \$ 2,126,274 | | |
| Available for Stakeholder Distribution | \$ 2,740,426 | \$ 2,771,274 | 1% | |

Budget Area: Trauma Centers & Physicians

FY 2018 Approved Budget: 5-May-2017

| | Amount | |
|--|---------------------|----------------------|
| Trauma Center & Physician Readiness Payments | \$2,759,426 | 50% |
| Performance Based Payments Program | \$2,759,426 | 50% |
| Sub Total Readiness Payments | \$5,518,852 | 100% |
| Trauma Center UCC Audits | | |
| GTF Educational Grant | | \$131,500 |
| Qualifying Uncompensated Care Claims Reimbursement CY 2012 | \$5,518,852 | |
| Sub Total Trauma Center Allocation | \$11,037,704 | |
| Total Hospital/Physician Fund Allocation | | \$11,169,204 |
| | | |
| Trauma Centers & Physicians Fund Division | 75% Hospital | 25% Physician |
| Readiness | \$4,139,139 | \$1,379,713 |
| Uncompensated Care | \$4,139,139 | \$1,379,713 |
| Total | \$8,278,278 | \$2,759,426 |
| | | \$11,037,704 |

| Budget Area: Readiness & Performance Based Payments | | | | | |
|--|-----------------------------|----------------|---------------------------------|-------------------------------------|--------------------------|
| FY 2018 Approved Budget: | | | | 5-May-2017 | |
| Trauma Center | Comparative Funding Levels | % of Fund | Readiness Payments ¹ | Potential PBP Payments ² | Total Readiness Payments |
| Level IV | \$10,000 | | | | |
| Morgan | | 0.18% | \$5,000 | \$5,000 | \$10,000 |
| Emanuel | | 0.18% | \$5,000 | \$5,000 | \$10,000 |
| Effingham | | 0.18% | \$5,000 | \$5,000 | \$10,000 |
| Crisp | | 0.18% | \$5,000 | \$5,000 | \$10,000 |
| Meadows | | 0.18% | \$5,000 | \$5,000 | \$10,000 |
| Level III | \$50,000 | | | | |
| Taylor | | 0.91% | \$25,000 | \$25,000 | \$50,000 |
| Clearview | | 0.91% | \$25,000 | \$25,000 | \$50,000 |
| Trinity | | 0.91% | \$25,000 | \$25,000 | \$50,000 |
| Redmond | | 0.91% | \$25,000 | \$25,000 | \$50,000 |
| Level II | 60% of Baseline | | | | |
| Athens | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Archbold | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Midtown Medical | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Floyd | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Gwinnett | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Hamilton | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Kennestone | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| North Fulton | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Northeast GA Med Ctr | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Scottish Rite | | 4.41% | \$121,589 | \$121,589 | \$243,178 |
| Level I | Baseline⁴ | | | | |
| Level I | 100% | | | | |
| Atlanta Medical | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Egleston | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Grady | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Navicent Health | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Georgia Regents | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Memorial | | 7.34% | \$202,648 | \$202,648 | \$405,296 |
| Burn Center³ | 50% of Baseline | | | | |
| Grady Burn Center | | 3.67% | \$101,324 | \$101,324 | \$202,648 |
| Doctors Hospital (JMSBC) | | 3.67% | \$101,324 | \$101,324 | \$202,648 |
| Totals | | 100.00% | \$2,759,426 | \$2,759,426 | \$5,518,852 |
| Notes: | | | | | |
| ¹ Level IV and III trauma centers receive a stipend amount based upon their relative share of readiness costs. Level II trauma centers receive 60% relative payments to Level I trauma centers (Baseline) and burn centers 50% of baseline. | | | | | |
| ² Performance Based Payments Program (PBP), if fully earned, will be distributed to trauma centers. | | | | | |
| ³ The GTC survey of burn centers' 2009 readiness costs indicated they were 81% of Level II trauma center 2008 readiness costs, so the relative funding level for burn centers was set at 50% of baseline compared to 60% of baseline for Level II trauma centers. | | | | | |
| ⁴ Baseline equals to Level I total readiness funding. | | | | | |

Budget Area: Uncompensated Care Claims Reimbursement

FY 2018 Approved Budget: 5-May-2017

| Trauma Center | Qualifying CY 2015 UCC | | | | | Cost Norm Based Allocation of Funds | | | |
|--|---|--|---|---|--|---|--|--|---|
| | ISS 0-8 Basic | ISS 9-15 Moderate | ISS 16-24 Major | ISS >24 Severe | Total | Severity Adjusted Cost Norms | Total Based Upon Cost Norms | Allocation Based On % of Norm Cost Total | |
| Level IV Morgan Emanuel Effingham Crisp Meadows | | | | | | | | | |
| Level III Taylor Clearview Trinity Redmond | | | | | | | | | |
| Level II Athens Archbold Midtown Medical Floyd Gwinnett Hamilton Kennesaw North Fulton Northeast GA Med Ctr Scottish Rite | 26 27 160 28 103 30 77 53 110 15 | 45 14 67 17 88 30 66 17 93 11 | 19 6 40 5 32 6 28 2 26 3 | 6 7 3 3 23 1 15 5 18 - | 96 54 270 53 246 67 186 77 247 29 | \$12,320 \$11,918 \$8,994 \$9,900 \$11,662 \$9,292 \$11,573 \$8,642 \$10,812 \$8,710 | \$1,182,766 \$643,572 \$2,428,271 \$524,717 \$2,868,932 \$622,551 \$2,152,510 \$665,404 \$2,670,460 \$252,591 | 2.44% 1.33% 5.01% 1.08% 5.92% 1.28% 4.44% 1.37% 5.51% 0.52% | \$134,676 \$73,281 \$276,496 \$59,747 \$326,672 \$70,887 \$245,096 \$75,766 \$304,073 \$28,761 |
| Level I Atlanta Medical Egleston Grady Navicent Health Georgia Regents Memorial | 214 23 458 271 70 146 | 96 3 370 114 48 130 | 41 1 121 51 23 57 | 32 - 76 22 21 50 | 383 27 1,025 458 162 383 | \$12,697 \$7,710 \$13,251 \$11,529 \$15,188 \$15,608 | \$4,863,113 \$208,180 \$13,582,429 \$5,280,238 \$2,460,488 \$5,978,027 | 10.03% 0.43% 28.02% 10.89% 5.08% 12.33% | \$553,740 \$23,704 \$1,546,567 \$601,236 \$280,164 \$680,690 |
| Burn Center Grady Burn Center Doctors Hospital (JMSBC) | - - | 18 55 | 1 3 | 4 22 | 23 80 | \$18,051 \$20,860 | \$415,163 \$1,668,837 | 0.86% 3.44% | \$47,273 \$190,023 |
| Total | 1,811 | 1,282 | 465 | 308 | 3,866 | | \$48,468,249 | 100.00% | \$5,518,852 |

Allocation is based on the number and severity of patients meeting SB 60 requirements times cost norms. This derives a percent of total costs which is then applied to the total amount available.

To develop a fair and consistent approach to estimating costs, national trauma center patient treatment cost norms by injury severity were used, for both community and academic hospitals.

| Patient Treatment Cost Norms | | |
|------------------------------|-----------|----------|
| ISS | Community | Academic |
| 0-8 | \$5,267 | \$6,373 |
| 9-15 | \$10,428 | \$12,618 |
| 16-24 | \$19,626 | \$23,747 |
| >24 | \$33,945 | \$41,073 |

| Severity Score Category | ISS Criteria | Burn Severity Criteria |
|-------------------------|--------------|------------------------|
| Basic | ISS 0-8 | TBSA 0-5%, 6-10% |
| Moderate | ISS 9-15 | Smoke, TBSA 11-20% |
| Major | ISS 16-24 | Electrical Burn |
| Severe | ISS >24 | TBSA 21-30% and >30% |

Budget Area: Trauma Registry Support to Trauma Centers

| | | FY 2018 Approved Budget: | 5-May-2017 |
|--------------------------|-----------------------------------|---------------------------------|--------------------------|
| Trauma Center | Comparative Funding Levels | % of Fund | Registry Payments |
| Level IV | 5% of Baseline | | |
| Level IV | 5% | | |
| Morgan | | 0.37% | \$3,663 |
| Emanuel | | 0.37% | \$3,663 |
| Effingham | | 0.37% | \$3,663 |
| Crisp | | 0.37% | \$3,663 |
| Meadows | | 0.37% | \$3,663 |
| Level III | 10% of Baseline | | |
| Taylor | | 0.73% | \$7,326 |
| Clearview | | 0.73% | \$7,326 |
| Trinity | | 0.73% | \$7,326 |
| Redmond | | 0.73% | \$7,326 |
| Level II | 60% of Baseline | | |
| Level II | 60% | | |
| Athens | | 4.40% | \$43,956 |
| Archbold | | 4.40% | \$43,956 |
| Midtown Medical | | 4.40% | \$43,956 |
| Floyd | | 4.40% | \$43,956 |
| Gwinnett | | 4.40% | \$43,956 |
| Hamilton | | 4.40% | \$43,956 |
| Kennestone | | 4.40% | \$43,956 |
| North Fulton | | 4.40% | \$43,956 |
| Northeast GA Med Ctr | | 4.40% | \$43,956 |
| Scottish Rite | | 4.40% | \$43,956 |
| Level I | Baseline | | |
| Level I | 100% | | |
| Atlanta Medical | | 7.33% | \$73,260 |
| Egleston | | 7.33% | \$73,260 |
| Grady | | 7.33% | \$73,260 |
| Navicent Health | | 7.33% | \$73,260 |
| Georgia Regents | | 7.33% | \$73,260 |
| Memorial | | 7.33% | \$73,260 |
| Burn Centers | 50% of Baseline | | |
| Burn Center | 50% | | |
| Grady Burn Center | | 3.66% | \$36,630 |
| Doctors Hospital (JMSBC) | | 3.66% | \$36,630 |
| Totals | | 100.00% | \$1,000,000 |

Budget Area: Total Trauma Center Allocations

| FY 2018 Approved Budget: 5-May-2017 | | | | | | | | |
|-------------------------------------|--------------------|------------------------|--------------------------|--------------------|------------------------|------------------|--------------------|-------------------------------|
| Trauma Center | Readiness Payment | Potential PBP Payments | Total Readiness Payments | CY 2015 UCC | Total From Trauma Fund | % of Trauma Fund | Registry | FY 2018 Total for Each Center |
| Level IV | | | | | | | | |
| Morgan | \$5,000 | \$5,000 | \$10,000 | \$0 | \$10,000 | 0.1% | \$3,663 | \$13,663 |
| Emanuel | \$5,000 | \$5,000 | \$10,000 | \$0 | \$10,000 | 0.1% | \$3,663 | \$13,663 |
| Effingham | \$5,000 | \$5,000 | \$10,000 | \$0 | \$10,000 | 0.1% | \$3,663 | \$13,663 |
| Crisp | \$5,000 | \$5,000 | \$10,000 | \$0 | \$10,000 | 0.1% | \$3,663 | \$13,663 |
| Meadows | \$5,000 | \$5,000 | \$10,000 | \$0 | \$10,000 | 0.1% | \$3,663 | \$13,663 |
| Level III | | | | | | | | |
| Taylor | \$25,000 | \$25,000 | \$50,000 | \$0 | \$50,000 | 0.5% | \$7,326 | \$57,326 |
| Clearview | \$25,000 | \$25,000 | \$50,000 | \$0 | \$50,000 | 0.5% | \$7,326 | \$57,326 |
| Augusta | \$25,000 | \$25,000 | \$50,000 | \$0 | \$50,000 | 0.5% | \$7,326 | \$57,326 |
| Redmond | \$25,000 | \$25,000 | \$50,000 | \$0 | \$50,000 | 0.5% | \$7,326 | \$57,326 |
| Level II | | | | | | | | |
| Athens | \$121,589 | \$121,589 | \$243,178 | \$134,676 | \$377,854 | 3.4% | \$43,956 | \$421,810 |
| Archbold | \$121,589 | \$121,589 | \$243,178 | \$73,281 | \$316,458 | 2.9% | \$43,956 | \$360,414 |
| Midtown Medical | \$121,589 | \$121,589 | \$243,178 | \$276,496 | \$519,674 | 4.7% | \$43,956 | \$563,630 |
| Floyd | \$121,589 | \$121,589 | \$243,178 | \$59,747 | \$302,925 | 2.7% | \$43,956 | \$346,881 |
| Gwinnett | \$121,589 | \$121,589 | \$243,178 | \$326,672 | \$569,850 | 5.2% | \$43,956 | \$613,806 |
| Hamilton | \$121,589 | \$121,589 | \$243,178 | \$70,887 | \$314,065 | 2.8% | \$43,956 | \$358,021 |
| Kennestone | \$121,589 | \$121,589 | \$243,178 | \$245,096 | \$488,274 | 4.4% | \$43,956 | \$532,230 |
| North Fulton | \$121,589 | \$121,589 | \$243,178 | \$75,766 | \$318,944 | 2.9% | \$43,956 | \$362,900 |
| Northeast GA Med Ctr | \$121,589 | \$121,589 | \$243,178 | \$304,073 | \$547,251 | 5.0% | \$43,956 | \$591,207 |
| Scottish Rite | \$121,589 | \$121,589 | \$243,178 | \$28,761 | \$271,939 | 2.5% | \$43,956 | \$315,895 |
| Level I | | | | | | | | |
| Atlanta Medical | \$202,648 | \$202,648 | \$405,296 | \$553,740 | \$959,036 | 8.7% | \$73,260 | \$1,032,296 |
| Egleston | \$202,648 | \$202,648 | \$405,296 | \$23,704 | \$429,001 | 3.9% | \$73,260 | \$502,261 |
| Grady | \$202,648 | \$202,648 | \$405,296 | \$1,546,567 | \$1,951,864 | 17.7% | \$73,260 | \$2,025,124 |
| Navicent Health | \$202,648 | \$202,648 | \$405,296 | \$601,236 | \$1,006,532 | 9.1% | \$73,260 | \$1,079,792 |
| Georgia Regents | \$202,648 | \$202,648 | \$405,296 | \$280,164 | \$685,460 | 6.2% | \$73,260 | \$758,721 |
| Memorial | \$202,648 | \$202,648 | \$405,296 | \$680,690 | \$1,085,986 | 9.8% | \$73,260 | \$1,159,246 |
| Burn Center | | | | | | | | |
| Grady Burn Center | \$101,324 | \$101,324 | \$202,648 | \$47,273 | \$249,921 | 2.3% | \$36,630 | \$286,551 |
| Doctors Hospital (JMSBC) | \$101,324 | \$101,324 | \$202,648 | \$190,023 | \$392,671 | 3.6% | \$36,630 | \$429,301 |
| Total | \$2,759,426 | \$2,759,426 | \$5,518,852 | \$5,518,852 | \$11,037,704 | 100% | \$1,000,000 | \$12,037,704 |